Michael Kochanik

Mike Kochanik is Vice President and General Manager for the Federal Sector at CollabNet. As a member of CollabNet's business team since the company's founding in 1999, Mike has worked to develop the strategic vision of how Collaborative Software Development, Software as a Service (SaaS), and Open Source software strategies can be leveraged by commercial enterprises and government agencies, transforming that way software is developed. In 2007, Mike was responsible for founding CollabNet's Clouding Computing and Virtualization practice and brought to market the industry's first Infrastructure as a Service (IaaS) solution offering for LabManagement.

Mike has been an active and long-time participant in open government initiatives and government acquisition reform, as it pertains to the way government agencies acquire and develop new software capabilities. Many of the tenets resulting from these efforts are reflected in current government policy, such as the Defense Department Memorandum on the use of Open Source software (Oct. 2009) and OMB's Open Government Directive (Dec. 2009). As the managing executive in charge of CollabNet's Federal business, Mike has led CollabNet to be recognized by others in the industry. The World Economic Forum recently named CollabNet a 2010 Tech Pioneer, a recognition given to the most innovative companies from around the globe that will have a critical impact on the future of business and society.

Prior CollabNet, Mike was a founding business team member of two high-tech start-up companies, Geodesic Systems and IKOS Systems, where he worked to bring both companies to profitability and successful liquidity events for their shareholders. At IKOS Systems, he was a significant contributor to the development of one of the first language-based simulators for very large scale integrated circuits (VLSI). Mike started his career in technology at Lockheed Martin, where he was a Senior Systems Engineer working on the Trident Missile programs and FAA programs.

Mike holds a Bachelor of Engineering degree from Stevens Institute of Technology and an MBA from Seton Hall University.